



## Object of the Newsletter

To promote the appreciation of fine Scotch Whisky, the area from which it comes, the people that inhabit the land and its history. By the way, I do not profess to be an expert, I am merely expressing an opinion on the whiskies I am tasting.

I now look at the Benriach Authenticus 25-year-old, which I first tasted at WhiskyFest in San Francisco. Which if you are a whisky lover and have not attended thus far, you should really splash out and go.

When I say splash out, it is expensive, but 350 whiskies in one ballroom for One night, with great food and the brand ambassadors or even the head distiller all of whom are willing to talk about their whiskies with you.

What about this whisky, well a 25-year-old at this price is pretty amazing, so what's the catch, actually there is no catch, it's a very nice whisky.

Part of my reasoning for featuring this whisky is that; As you may (or not) be aware the American Corporation, Brown-Forman announced on April 27th that it had reached an agreement to purchase the BenRiach Distillery Company for approximately £285 million.

When completed, the purchase will bring three outstanding Single Malt Scotch Whisky brands into Brown-Forman's growing whiskey portfolio: The GlenDronach, BenRiach, and Glenglassaugh.

I don't believe this will cause any major change in the whisky making at the distilleries, as tradition will out in most cases. I think if anything changes, it will be in the marketing and possibly the pricing, so buy it now while it's such a great deal.

You can buy Benriach Authenticus 25-year-old for around \$165.00 a bottle.

### Tasting Notes:

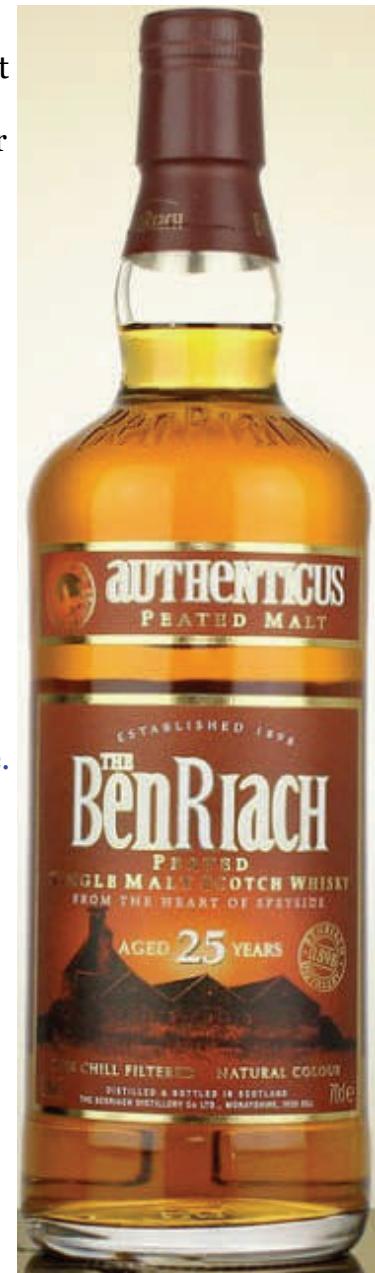
**Nose** - Peat & tropical fruit

**Palate** - Rich tropical fruit, peat smoke & herbs

**Finish** - Long fruity finish

*"Slainte Mhath"*

Paul Bissett





## IS NAS WHISKY THE ENEMY?

10 May 2016 by Tom Bruce-Gardyne

Age, they say, is only a number. But what if you take that number away? Is the current vogue for no age statement (NAS) Scotch whisky releases a blessing, or a curse? Tom Bruce-Gardyne hears two opposing views.

*Broader canvas: Are NAS whiskies like this Macallan range the result of greater freedom for the blender?*

*Six years ago, the message from the Scotch whisky industry – or at least from Chivas Brothers – was that ‘Age Matters... Look for the number. Know the age. Know whisky.’*

*Today, with warehouses running short of mature stocks, the trade has been changing its tune. ‘Don’t look for the number – because you won’t find it’ seems to be the new mantra, as more and more distillers remove age statements from their brands.*

*Of course, numbers on a label are only a crude indication of quality, but they do have one big advantage over names like Storm, Sienna and Superstition: they’re not a pure marketing construct.*

*The NAS debate has recently become heated, with dark mutterings of ‘age drift’ on the blogosphere, as once proud 12-year-olds reappear minus their age, with maybe a dash of caramel to mask their youthful pallor, and with a higher price to boot.*

*Diageo head of whisky outreach Dr Nick Morgan insists the issue is ‘only really important to the chatteringati of single malts’, but plenty, including some in the industry, profoundly disagree.*

*So here’s the question: Is removing age statements from single malts a bad idea?*

### **YES: GEORGE GRANT, SALES DIRECTOR, J&G GRANT**

‘Twenty years ago we were telling people what made Scotch whisky different from drinks like Cognac and rum, and we were putting an age statement on the label. It was an integral part of what we wanted the customer to understand they were buying.

‘I fully get the fact that sometimes there’s a time and place for non age-statement (NAS) whiskies. We have one, but for the most part – our other 70 whisky SKUs carry an age statement. If you’re spending £40 or more on a single malt, wouldn’t you want to know what’s in the bottle, rather than just the fancy name on the outside?’

‘Those distillers pushing NAS whiskies talk of all the creativity it gives them, whereas in truth it’s entirely due to running out of stocks. It happened to us and we had to pull our 30- and 40-year-olds from the market for almost two years until we had enough.

# Slange

Below is a simple guide to help you choose your single malt Whisky, and the flavor notes you should expect from it. Being Scottish I recommend you find a likely candidate and try it in a bar before buying the whole bottle. This Issue; Benriach Authenticus 25-year-old. For more information go to <http://www.benriachdistillery.co.uk>





## IS NAS WHISKY THE ENEMY?

'Of course age isn't everything and there are some very good young whiskies out there. But I think the thing that annoys consumers, and certainly annoys me, is the fact that people are bringing out NAS whiskies that are quite clearly younger than the whiskies they're replacing, yet carry a 50% price increase.'

'It shows how the balance has tipped too far towards marketing, and unfortunately in big companies I don't think those in marketing, sales and production actually speak to each other.'

'And spare a thought for the poor consumer. If you've only got one product and it's an NAS whisky, they can obviously understand that, but if you've got 10 different NAS products, how do you explain the differences to the retailer, who then has to explain them to the consumer?'

'I do think we're in danger of mucking it up for ourselves. We had a very clear and simple message, and now that message is definitely getting blurred. Compared to Cognac with its vague terms like XO and VSOP, I think age statements have been a huge strength for Scotch. To turn round and tell people your whisky now doesn't have one seems like a big mistake.'

'And I think it's going to be very interesting in three to four years' time when all these distilleries suddenly have aged stock again. Will they suddenly change their tune and put an age statement back on?'

### NO: KEN GRIER, CREATIVE DIRECTOR, MACALLAN

'The fact is, way back at the very beginning of Scotch whisky when you had farm distilleries, people didn't put an age on their whisky. There are some extraordinarily fine whiskies that don't carry an age statement, and just because you don't have one doesn't mean there aren't some old and rare whiskies in the bottle. What it means is that you have greater scope and a bigger palette – like an artist, you have a broader canvas to play on.'

'Second, it's very much about maturity, not age. If you're using the very finest wood, some casks will reach a peak at different times from others. At Macallan, with our 1824 Series and 1824 Collection, we've really taken the shackles off [whisky maker] Bob Dalgarno. We've said he can pick any whisky we've got and use it at the peak of perfection, just like picking an apple off a tree when it's perfectly ripe and not on some given date.'

'For example, our Macallan Rare Cask is about extremely rare whiskies chosen from 256 casks a year for a specific character or colour, irrespective of age. It's about changing the paradigm and opening up endless possibilities for whisky makers to make beautiful whiskies.'

'Scotch whisky must be about supreme quality. It must be about us, as guardians of that, making sure that the right quality goes into the right bottle. It's in all our best interests to produce superlative whiskies, whether they carry an age statement or not, and I genuinely don't see any indication people in the industry are trying to hoodwink the consumer in any way.'



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'On the contrary, I see everybody trying to make the best use of their stocks to produce interesting, innovative new products at a very high quality across a broader spectrum than hitherto.

"Non-age" does not equate to young whiskies. Some of the whiskies may be incredibly old and rare, and some may be more youthful to give vitality and zest to the whisky.

'So, in summary, it is taking the category back to its roots. It is another innovation to make sure Scotch remains relevant, interesting and the best spirit in the world. And, above all, it's about maturity, not age.'

### IN CONCLUSION...

*So does the rise of NAS whiskies signify a great unleashing of creative power, with men like Bob Dalgarno freed from the tyranny of age to produce even more beautiful whiskies?*

*Or is the industry simply being disingenuous in refusing to admit the truth: that it misjudged future demand for single malts 10-15 years ago, and is now having to make compromises due to holes in its inventory?*

*Everyone has their own view on the answers to those questions...*

### My 10 cents worth;

I have to say that I am a doubting Thomas, when it comes to No Age Statement (NAS) whiskies, you can tell me that "way back at the very beginning of Scotch whisky when you had farm distilleries, people didn't put an age on their whisky." Yes, that's true, but then again they didn't put labels on the bottles either. This NAS movement that is going on, is almost exclusively because of a lack of aged whisky, so we get nicely marketed whiskies that are younger and as previously stated, generally more expensive. I could point at any number of NAS whiskies on the market, that are more expensive, but taste worse than the age statement they replaced or are on sale alongside, but I'll just say; Oban "Little Bay", more expensive than the Oban 14-year-old, which is superb.....COME ON, really!

Do all NAS whiskies suck? No they don't, there are in fact a huge number of NAS whiskies out there that are superb, case in point Highland Park, take away there absolutely stunning 15-year-old and give us "Dark Origins". In a perfect world we would have both, so stop bulls%\$#ing me and everyone else with your "it gives the distiller/blender more freedom. You have a lack of aged whisky, which will take a few years to rectify, in the meantime give us a NAS that is a little cheaper because it's a younger whisky. Some of the NAS are superb, and some are not, so no change there. Some of the aged statement whiskies are superb, some are not.